



**Press Release**

**4 October 2012**

**Frenkel Topping Group plc**

("Frenkel Topping" or, together with its subsidiaries "the Group")

**Frenkel Topping implements an integrated resource platform with  
Best Practice Institutional**

Frenkel Topping, a leading provider of specialist independent financial advice on the investment of personal injury damages and clinical negligence awards, today announces it has implemented an integrated Software as a Service based practice management and investment tool working alongside Best Practice Institutional, the specialist arm of The Best Practice IFA Group. Best Practice provides absolute business solutions for large directly authorised firms, nationals and networks.

Richard Fraser, Managing Director of Frenkel Topping, said: "We have been looking for a complete solution for some time and Best Practice has assisted Frenkel Topping in building a strong suite of tools. These include cash flow burn down modelling and expert witness reports for use with the court and client reviews and complete customer relationship management. These tools are fully integrated with our own wealth platform and links to the Group's investment solutions and discretionary partners.

"Frenkel Topping has always been about total quality of service. The tools and compliance services that Best Practice has built will help us deliver an unparalleled client and trustee proposition. We believe this new technology platform reinforces the Group's position as the UK's leading provider of financial solutions and investments in Clinical Negligence and Personal Injury cases."

Commenting on the implementation, Ian Cooke Chief Executive Officer of Best Practice Institutional said: "We are extremely pleased to see Frenkel Topping take full advantage of

the breadth of Best Practice's offerings. The use of our services strengthens Frenkel Topping's position as a leader in the Clinical Negligence and Personal Injury market and we are excited to be part of their growth and long-term success."

**- Ends -**

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**Notes to Editors:**

**About Frenkel Topping**

Frenkel Topping Limited ("Frenkel Topping") is the trading subsidiary of Frenkel Topping Group Plc.

Frenkel Topping provides specialist independent financial advice on the investment of personal injury damages and clinical negligence awards. Frenkel Topping offers a complete service for all personal injury claims handlers, lawyers and individual clients, dealing with awards from tens of thousand pounds to multi-million pound cases. Frenkel Topping's expertise includes asset protection, bespoke investment portfolios, analysis of periodical payments, Court of Protection portfolios and provision and setting up of trustee and receivership bank accounts. Frenkel Topping has £445 million of clients' funds in its investment management service.

Wealth Solutions provides financial planning services to the sports and entertainment sectors advising many high profile professionals. The business is expanding into other legal disciplines whose clients profile and financial needs are aligned with the Group's core offering.

The Group's strategy is to continue to grow its Funds in Investment Management Services organically and to maintain steady levels of recurring revenues at their current high levels of circa. 70%. The Group's strong market position and preparedness in terms of the incoming Retail Distribution Review mean that it is well poised for future growth.

### **About Best Practice Institutional**

Best Practice Institutional is the specialist arm of The Best Practice IFA Group which provides absolute business solutions for large directly authorised firms, nationals and networks. The breadth of services which Best Practice now offers enables firms to create an exceptional and scalable business model that is tailored to the operational needs of the organisation.

The Best Practice technology suite allows firms to build their own fully integrated Software as a Service based customer relationship management ("CRM"), remuneration management, compliance, risk management and client portal. The Best Practice 'intellisync' architecture also allows firms to build their own platform and fully integrate this with their own back office client self service portal.